

INTERNATIONAL PROGRAMMES IN MANAGEMENT Maria







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A Global School of Management

Internationalisation and globalisation are key characteristics of today's environment. The world has become a "global village" where economies are closely interrelated, political, social and cultural dimensions tightly interwoven or openly confrontational.



ESC Rennes as a Global Management School faces these new challenges, responding to companies' needs, by educating and training students and managers to be the "Global Responsible Pioneer" for tomorrow's world. Programmes taught in English by an international full-time faculty, students coming from all over the world, international research cooperation, programme development with international partners and international faculty exchange: all of these are key features of our global school of management.

As a consequence, managing diversity and "Being International" are embedded in our organisational culture and are directly experienced by everyone on campus.

The quality of our processes, faculty, research and programmes is validated by the leading international accreditation organizations. The triple accreditation EQUIS, AACSB and AMBA makes ESC Rennes part of the 0,5 % Business Schools "triple crowned" in the world and is a significant value for future graduates.

I look forward to welcoming you to ESC Rennes.

Dr Olivier Aptel Dean

A Global School of Management

A FRENCH "GRANDE ECOLE"

ESC Rennes School of Business is part of the "Grande Ecole" network in France. These 33 top management schools guarantee a highly selective national admission process and world class education ; Alumni are highly valued by companies.

AN INTERNATIONAL FACULTY

The 83 full-time faculty members of ESC Rennes School of Business combine academic qualification and professional experience. 81% of the faculty hold a doctorate degree from prestigious universities such as Yale University, University of Melbourne or HEC Montreal. 83% of the full-time faculty are from 34 different countries. Thus, students and managers benefit from the faculty's cultural diversity and experience.

INTERNATIONAL PROGRAMMES

Thanks to its international focus, the School offers a wide range of programmes entirely taught in English:

- Full time programmes
- Executive Education programmes

ESC Rennes welcomes international exchange or non-exchange students, from all over the world. They represent 40% of the total student population and contribute to a truly cross-cultural environment. Our programmes are also enriched by the experience of many adjunct professors who are industry leaders or experts from partner universities. Effective and innovative teaching methods include a problem solving approach and hands-on experience. This also encourages crossfertilisation of ideas, international teamwork and creative and independent thinking.

AN INTERNATIONAL NETWORK

ESC Rennes School of Business has developed relationships with universities and business schools worldwide. This network facilitates student and faculty exchange as well as cooperation in research. Cooperation may take different forms: Exchange of students, Double degree agreements, Joint programmes, Co-teaching, Research cooperation, faculty exchange.

RESEARCH WORLDWIDE

ESC Rennes School of Business faculty is involved at an international level in the creation and dissemination of knowledge in management. Professors work together with faculty from all over the world and participate in different colloquia, focused particulary on:

- Responsible Business (sustainable development, business ethics, diversity)
- Management of Technology and Innovation (IT, biotechnology,...)

Purchasing and Supply Chain Management
 Other research areas include: HRM, Cross-Cultural
 Management, Innovation and Leadership,
 Marketing, Finance.

A "GLOBAL SCHOOL"

ESC Rennes School of Business is also entering a new phase of its strategic plan as a Global School of Management with the development of campuses abroad. This involves the development of joint programmes, co-teaching and research in China, Brazil, Morocco...

ESC RENNES ACCREDITATIONS



European Foundation for Management Development (EFMD)



Association to Advance Collegiate Schools of Business



Association of Masters of Business Administration

"At ESC Rennes School of Business, the international dimension is not just an option. It is an integral part of every programme, making our business school unique among the top French Business Schools. Each programme outlined in this brochure offers an opportunity to add new skills to your portfolio, update your knowledge base and advance in your chosen career. Study at ESC Rennes opens international doors to a wealth of new possibilities. Our close partnership with the business world ensures that our programmes are practical and relevant: they meet, and exceed, the expectations of existing and future employers."

Prof. Beatrice RABET Associate Dean for Programmes

Study in English while living in France

Combining an international education and study abroad experience is a strong asset in today's market place. It gives candidates a huge competitive advantage but also greatly contributes to students' personal development.

STUDYING ABROAD, AN INVALUABLE EXPERIENCE

Studying abroad is an unforgettable experience and adds value to one's degree. Employers will look favourably on an international experience because it enhances students' skills and competences such as managing diversity, communicating in different cultural environments, developing self-awareness and self-confidence, autonomy and initiative. Studying abroad is also an opportunity to build a new network of friends and contacts from all over the world, which is a major asset in an increasingly inter-dependent world.

International students can be admitted

- to the Rennes or Rabat (Morocco) campuses or
- to joint programmes taught at partner universities in Brazil, The Netherlands and China.

PROGRAMMES

ESC Rennes School of Business offers a wide range of programmes entirely taught in English.

FULL TIME PROGRAMMES

International Bachelor Programme in Management (IBPM) 180 ECTS

A 3-year Bachelor programme which enables students to develop key managerial skills through active experiential learning. *3 majors*

Master in Management 139 ECTS

A 2-year highly selective and innovative Master programme.

19 tracks based on the key business functions

Master of Arts in International Business (MAIB) 90 ECTS 15 months of study. *a wide range of electives*

13 Masters of Science programmes (MSc) 120 ECTS

16 months of study including 4 months (6 for MSc IF) internship and a graduating project.

- MSc in International Accounting, Management Control & Auditing
- MSc in International Finance
- MSc in International Marketing
- MSc in International Luxury & Brand Management
- MSc in Digital Marketing & Communication
- MSc in Supply Chain Management
- MSc in Global Business Management
- MSc in International Business Negotiation
- MSc in International Human Resource Management
- MSc in Sports, Leisure & Tourism Management
- MSc in Sustainable Management & Eco-innovation
- MSc in Innovation & Entrepreneurship
- MSc Creative Project Management, Culture & Design

PhD

The PhD Programme is run in collaboration with the British Open University and the University of Amsterdam (dual-degree PhD).

EXECUTIVE EDUCATION

Executive MBA

18 months (1 session per month) including one session abroad.

Focusing firmly on pratical applications, the Executive MBA provides access to the very latest insights into leadership management and corporate social responsibility and assures competency in the core management skills.

DBA

40 months. A research and practice-based doctorate programme (China and Brasil).

In-company training

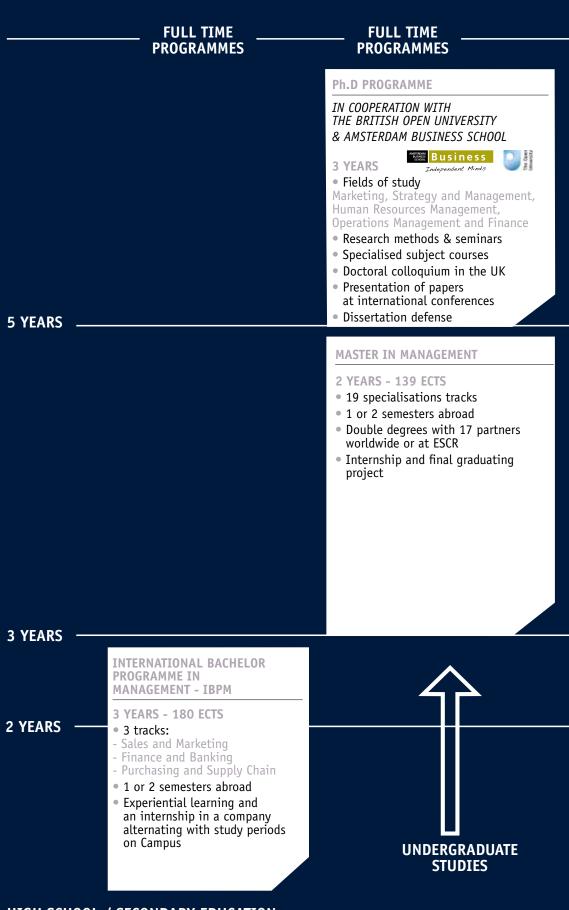
SUMMER PROGRAMME

The Responsible Manager 6 ECTS

- a 2-week intensive programme
- mid-June
- taught in English
- guest speakers and company visits

This two-week programme comprises different pedagogical activities, including 30 hours of face to face tuition, case study, personal study time and company visits. A variety of team-building projects will encourage students to develop presentation, problems solving, discussionmaking and interpersonal skills.

Programme Portfolio



HIGH SCHOOL / SECONDARY EDUCATION

FULL TIME PROGRAMMES

FULL TIME PROGRAMMES

EXECUTIVE EDUCATION

DOCTORATE IN BUSINESS ADMINISTRATION (DBA)

40 MONTHS - Brazil or China

- Seminars
- Applied Research thesis
- Part-time

INTERNATIONAL MSc

- **16 MONTHS 120 ECTS**
- International Accounting, Management Control & Auditing
- International Finance
- International Marketing
- International Luxury & Brand Mgt
- Digital Marketing & Communication
- Supply Chain Management
- Global Business Management
- International Business Negotiation
- International Human Resource Mgt
- Sports, Leisure & Tourism Management
- Sustainable Management & Eco-innovation
- Innovation & Entrepreneurship
- MSc Creative Project Management,

Culture & Design A 2-week Winter session in Europe, Internship + Graduating project

> BACHELOR DEGREE

MASTER OF ARTS IN INTERNATIONAL BUSINESS (MAIB)

15 MONTHS - 90 ECTS

- A wide range of electives
- Graduating project
- No internship
- A 2-week Winter session in Europe

EXECUTIVE MBA

18 MONTHS

- 3-day monthly sessions
- 2 week-long sessions, e-learning
- e-teaning
- 1 week study trip
- Part-time







Business reality

ESC Rennes School of Business was founded by a group of CEOs through the support of the Chamber of Commerce and Industry of Rennes. Their aim was to set up a management school whose mission is to educate present and future managers to lead international companies.

GETTING MORE "HANDS-ON" EXPERIENCE

ESC Rennes School of Business has a long tradition of establishing strong links with the business world. Multinationals, SME's and the alumni are regularly involved in the different programmes. These links directly benefit the students in providing a unique learning approach and hands-on experience through case studies, real company projects and internships. Managers and CEO's are also involved in events such as weekly business conferences and the annual Recruitment Forum organised by the Corporate Relations Department of ESC Rennes School which also provides students with job offers and counselling.

SOME EXAMPLES:

Mondays company

At round business professionals and teachers tables, ESC Rennes exchange with students on the various functions within the company as well as changes in business marketing, finance, human resources, purchasing...

• Career Forum

This day dating companies / students is an opportunity for companies to offer students from ESC Rennes at privileged trade offers internships, work-study, voluntary business or jobs.

• Jobdays

These days organized allow students to meet companies in privileged settings. Company presentations and opportunities for internships / recruitment. Job interviews are organized following your presentation according to your requests .

SOME OF OUR PARTNER COMPANIES

ACCENTURE, ACCOR, ADECCO, ADIDAS, ALCAN, ALCATEL, ALSTOM, ALTEN, ALTRAN, AMERICAN EXPRESS, ATLANTIC, ATOS ORIGIN, AUCHAN, AXA, AXA INVESTMENT MANAGER, BNP PARIBAS, BOUYGUES CONSTRUCTION, BOUYGUES TELECOM, BRASSERIES KRONENBOURG, BRIOCHE DOREE, CAISSE D'EPARGNE BRETAGNE - PAYS DE LOIRE, CALYON, CANON, CAPGEMINI, CLARINS, COCA-COLA ENTREPRISES, CONFORAMA, CRÉDIT AGRICOLE, DASSAULT SYSTEMES, DECATHLON, DECLEOR, DOREL, EADS, EDF, EMC2, ETAM, EURO RSCG, FAST RETAILING, FNAC, FONCIA, FROMAGERIES BEL, GDF SUEZ, GENERAL ELECTRIC, GIBOIRE IMMOBILIER, GROUPE BEAU-MANOIR, GROUPE YVES ROCHER, HAVAS MULTIMEDIA, HAVAS SPORT, HENKEL, HERCULES THRUSTMASTER, HERMES, HEWLETT PACKARD, IBM SERVICES, IKEA, ING, JAPAN TOBACCO INTERNATIONAL FRANCE, KENZO, KERING, KRAFT FOOD, LA HALLE, LACTALIS, LAGARDERE, LENOVO FRANCE, LEROY MERLIN, L'OREAL, MANPOWER, MCCANN ERICKSON, MICROSOFT, NESTLE, NEWELL RUBBER-MAID, NISSAN, ODDO, ORANGE - FRANCE TELECOM, ORANGINA, OUEST FRANCE, PHILIPS, PRECOM, PUBLICIS DIALOG, RENAULT, RIO TINTO, RIP CURL EUROPE, ROBERT BOSCH, ROULLIER, SALOMON, SANOFI, SFR, SOCIETE GENE-RALE, SOGETI, SONY, TECHNICOLOR, THALES, THOMSON NETWORKS, TOTAL, UBISOFT, UNILEVER FRANCE, VALEO, VALLOUREC, VEOLIA, VINS NICOLAS, WAGRAM MUSIC, WILLIAM SAURIN, WOLSELEY, XEROX

ESC RENNES ALUMNI

Thanks to ESC Rennes ALUMNI, the school has a strong international network of over 7,000 graduates (French and International) that benefits our students and Alumni daily: internship and job offers, conferences, counselling, executive guest speakers, "topic" meetings.

Oave

For more information: www.esc-rennes-alumni.com

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PhD Programme

The PhD programme is aimed at those pursuing a career in academia or other researchintensive organisations, including consultancy. The programme combines advanced course work and structured supervision to help students design, execute and publish highquality research while being an integral part of a vibrant international research community.

ESC Rennes views research as a top priority, as evidenced by its processes, output and culture. The PhD programme is a key part of this priority. The first year of the PhD programme offers an intensive combination of course work, skills training and structured supervision, culminating in a PhD proposal and defense. In Year 2-4 students continue to work on their PhD research while gaining experience in publishing papers and all other aspects of academic life, so they are ready for a successful academic career when they graduate.

The fields of study are linked to the ESC Rennes faculty specialisations, covering all management disciplines. The School particularly focuses on disciplines linked to the ESC Rennes research centres.

PROGRAMME OVERVIEW

Year 4	Dual Degree PhD Business Independent Minds				
Year 3	Thesis defence - PhD Research - Seminars - Conferences - Graduation				
Year 2	Proposal completion - Defense - Workshops - PhD Research - Seminars - Conferences				
Year 1	Strategy	Elective 3	Elective 4	Qualitative research methods	Quantitative research methods
	Statistics	Behavioural sciences	Elective 1	Elective 2	Research methodology

PARTNERSHIPS

Business Independent Minds Degree accredited by the Open University (UK) and Amsterdam Business School (Netherlands)

ESC Rennes offers the research degree of Doctor of Philosophy independently as an ESC Rennes PhD degree as well as a programme in partnership with the Open University, UK (as degreeawarding body), and as a dual degree PhD with the University of Amsterdam, The Netherlands (students will graduate with a PhD from both ESC Rennes and a PhD from the University of Amsterdam).

International Master Programmes

A key feature of ESC Rennes is the wide range of specialist Master programmes, which prepare graduates for rewarding international business careers.

Postgraduate teaching at ESC Rennes is focused upon extending and deepening students' knowledge and developing their personal skills. The close relationship developed with French and international companies ensures that our programmes correspond to the expectations of future employers.

Master in Management

1st YEAR

FINANCIAL ANALYSIS

MANAGING CULTURAL

CORPORATE FINANCE

Teaching hours: 30

Teaching hours: 30

Teaching hours: 36

ECTS credits: 5

DIVERSITY

ECTS credits: 5

ECTS credits: 5

This 2-year Master PROGRAMME programme entirely FIRST SEMESTER taught in English prepares COMPULSORY MODULES students for international management positions by ACADEMIC INDUCTION providing them with the necessary skills in core SEMINAR Teaching hours: 36 subjects such as finance, ECTS credits: 4 accounting, human resources and marketing. MICRO ECONOMICS Studying on the Teaching hours: 30 international ESC Rennes ECTS credits: 5 campus, students will INFORMATION TECHNOLOGY gradually play a key MANAGEMENT role in managing their Teaching hours: 30 own learning, honing ECTS credits: 5

its relevance in terms of their own personal development objectives. It focuses on four different learning themes that complement each other and interact in order to build up learning synergies, helping students to develop their career plans:

• Understanding of business management concepts, methods and tools

• Learning about cultural diversity

 Applying knowledge • Developing personal

potential

The programme includes up to 18 months of internship experience for each student throughout the programme.

Masters in Management FT Ranking 2014 FINANCIAI

PROGRAMME

SECOND SEMESTER

ELECTIVE COURSES (choose 2)

Teaching hours: 120 ECTS credits: 24

LOGISTICS AND OPERATIONS MANAGEMENT

ECTS credits: 12

Teaching hours: 60

ECTS credits: 12

ECTS credits: 12

INDUSTRIAL MARKETING Teaching hours: 60 ECTS credits: 12

MANAGEMENT OF INFORMATION SYSTEMS Teaching hours: 60 ECTS credits: 12

HUMAN RESOURCE ISSUES

Teaching hours: 60 ECTS credits: 12

LANGUAGE COURSES FRENCH FOR INTERNATIONAL STUDENTS FOREIGN LANGUAGE FOR FRENCH STUDENTS

Teaching hours: 30 ECTS credits: 2 ENGLISH Teaching hours: 30 ECTS credits: 2

INNOCAPT ECTS credits: 3

TOTAL = 60 ECTS CREDITS

Teaching hours: 60 CORPORATE FINANCE

CONSUMER MARKETING Teaching hours: 60

14 > 15

2nd YEAR

CLASSICAL TRACK

PROGRAMME THIRD SEMESTER

CORPORATE SOCIAL RESPONSIBILITY Teaching hours: 30

ECTS credits: 6

PREPARATION FOR GRADUATING PROJECT Teaching hours: 30

ECTS credits: 6

COMPULSORY SPECIALISATION (choose 1)

Teaching hours: 90 ECTS credits: 18

- MAJOR Finance
- MAJOR Marketing
- MAJOR Human Resource Management
- MAJOR Innovation Management
- MAJOR Supply Chain Management

PROGRAMME FOURTH SEMESTER

COMPETITIVE STRATEGY Teaching hours: 30

ECTS credits: 6

ELECTIVE COURSE (choose 1)

Teaching hours: 30 ECTS credits: 6

- Team Development and Management
- Management of Change
- Next Organisation
- Project Management

COMPULSORY SPECIALISATION (choose 1)

Teaching hours: 60 ECTS credits: 12

- MAJOR Finance
- MAJOR Marketing
- MAJOR Human Resource Management
- MAJOR Innovation Management
- MAJOR Supply Chain Mgt

OR

DOUBLE DEGREE TRACK* (choose 1)

PROGRAMME THIRD SEMESTER

- MA in International Business
- MSc International Accounting, Management Control and Auditing
- MSc International Finance
- MSc International Marketing
- MSc International Luxury and Brand Management
- MSc Sports, Leisure & Tourism Management

PROGRAMME FOURTH SEMESTER

- MSc International Human Resource Management
- MSc Digital Marketing and Communication
- MSc Supply Chain Management
- MSc Sustainable Management & Eco Innovation
- MSc Innovation & Entrepreneurship

*Students with a GPA>= 2.7 of the 1st semester of Master in Management study can choose the Double Degree Track.

CAREER DEVELOPMENT REPORT

ECTS credits: 2

INTERNATIONAL INTEGRATION REPORT

ECTS credits: 2

GRADUATING PROJECT (including 2nd year internship performance) FCTS credits: 15

1st YEAR INTERNSHIP PERFORMANCE

ECTS credits: 6

TOTAL = 79 ECTS CREDITS

LANGUAGE COURSES

GRADUATING PROJECT

INTERNSHIP PERFORMANCE



M.A. in International Business

PROGRAMME

FIRST SEMESTER

COMPULSORY MODULES

GRADUATING PROJECT I Teaching hours: 30 ECTS credits: 6

INTERNATIONAL BUSINESS

Teaching hours: 30 ECTS credits: 6

ELECTIVE MODULES (choose 3)

Teaching hours: 90 ECTS credits: 18

- Comparative International Accounting
- External Auditing
- Management and Cost Accounting
- Financial Economics
- Quantitative Finance
- Exchange Markets
- Principles of e-commerce
- Online Consumer Behaviour
- Database for Direct Marketing & e-CRM
- Knowledge Management
- Project Management
- Marketing of New Products
- Marketing of Innovation
- Brand Management
- Strategic Management of Innovation
- Advanced Corporate Finance
- From Start-up to Listing
- International Talent Management
- International Consumer Behaviour
- International Marketing Management
- Corporate Social Responsibility
- International Human Resource
- Management 1
- Audit en Ressources Humaines
 Droit Social
- Droit Social

FRENCH LANGUAGE FOR INTERNATIONAL STUDENTS (FOREIGN LANGUAGE FOR FRENCH STUDENTS) Teaching hours: 30

PROGRAMME

SECOND SEMESTER

COMPULSORY MODULES

INTERNATIONAL STRATEGIC MANAGEMENT "WINTER SESSION" ABROAD OR

COURSE AT ESC Rennes Teaching hours: 30 ECTS credits: 6

GRADUATING PROJECT II

Teaching hours: 30 ECTS credits: 6

ELECTIVE MODULES (choose 3)

Teaching hours: 90 ECTS credits: 18

- Management Control
- International Financial Reporting
- Financial Engineering and Trading
- Short-term and Long-term Financing
- Private Equity and Mergers & Acquisitions
- Management of Change
- Customer Experience Management
- Corporate Design
- Online Marketing Communication
- B to B Marketing
- Designing User Experience & Webanalysis
- Franchising Strategy and Business Operations
- Digital Advertising Strategy
- New Venture Capital
- Advanced Financial Analysis
- International Human Resource Management 2
- Team development & Management
- Organisations Theory & Design

THIRD SEMESTER

Dissertation: 30 ECTS credits

From May onwards, students work on their Graduating Project, which is based on research into an issue in International Business, defined in conjunction with their supervisor-tutor.

to prepare future managers for a career in international business by providing students who have a first degree in business studies or a closely-related area with a grounding in the principal elements of doing business internationally, notably the development of an international strategy in their chosen area of business within a *multicultural context.*

The programme aims

Master of Science Programmes

MSc programmes incorporate an internship and have a common programme structure extending over a period of 16 months. They are of two different kinds:

Specialisation Masters

These masters programmes are for those graduates who hold a Bachelor's degree in business and management or a related subject area.

MSc IN INTERNATIONAL ACCOUNTING, MANAGEMENT CONTROL & AUDITING MSc IN INTERNATIONAL FINANCE MSc IN INTERNATIONAL MARKETING MSc IN INTERNATIONAL LUXURY & BRAND MANAGEMENT MSc IN DIGITAL MARKETING & COMMUNICATION MSc IN SUPPLY CHAIN MANAGEMENT MSc IN SUSTAINABLE MANAGEMENT & ECO-INNOVATION MSc IN SPORTS, LEISURE & TOURISM MANAGEMENT MSc IN INTERNATIONAL HUMAN RESOURCE MANAGEMENT MSc IN INNOVATION & ENTREPRENEURSHIP MSc CREATIVE PROJECT MANAGEMENT, **CULTURE & DESIGN**

Conversion Masters

Conversion MScs provide a master level education in an area of management which does not assume any prior exposure to management and business education. They are suitable therefore for graduates of any discipline provided they have at least a bachelor's degree.

MSc IN GLOBAL BUSINESS MANAGEMENT MSc IN INTERNATIONAL BUSINESS NEGOTIATION



"Studying at ESC Rennes School of Business has been an amazing experience that surpassed my expectations. First of all, I learned to work in a really diverse and international environment, and I enjoyed learning of cultures from all around the world. Secondly, ESC Rennes is truly a school of business that focuses on developing the students' skills and provides us with practical tools that can be easily applied in companies and always considering an international context. Thirdly, the school encourages students to think in a creative way, making the exchange of ideas amazing when working in teams. I really enjoyed studying my master at ESC Rennes since it helped me to grow personally and professionally."

> Mariana VELANDIA / Mexican MSc International Human Resource Management

MSc in International Accounting, Management Control and Auditing

PROGRAMME

FIRST SEMESTER

COMPULSORY MODULES

COMPARATIVE INTERNATIONAL students multifaceted tools and cross-functional expertise in ACCOUNTING ECTS credits: 6 accounting, finance and management. Notably, EXTERNAL AUDITING

ECTS credits: 6

MANAGEMENT & COST ACCOUNTING Teaching hours: 30 ECTS credits: 6

ADVANCED ACCOUNTING -CONSOLIDATION ECTS credits: 6

CORPORATE & BUSINESS LAW ECTS credits: 6

PREPARATION FOR **GRADUATING PROJECT** ECTS credits: 6

CAREER DEVELOPMENT

PROGRAMME

SECOND SEMESTER

COMPULSORY MODULES

INTERNATIONAL STRATEGIC MANAGEMENT "WINTER SESSION" ABROAD OR COURSE AT ESC Rennes ECTS credits: 6

INTERNATIONAL FINANCIAL REPORTING

ECTS credits: 6

INTERNATIONAL TAXATION ECTS credits: 6

MANAGEMENT CONTROL ECTS credits: 6

CORPORATE SUSTAINABILITY REPORTING

ECTS credits: 6

ADVANCED FINANCIAL ANALYSIS

ECTS credits: 6

CAREER DEVELOPMENT

LANGUAGE COURSES

The programme

aims to deliver to

the programme aims to prepare future financial

managers, management accountants and

the complex issues

of IFRS, integrated

financial reporting

and sustainability

FRENCH FOR INTERNATIONAL STUDENTS FOREIGN LANGUAGE FOR FRENCH STUDENTS ECTS credits: 2

ASSESSMENT OF INTERNSHIP PERFORMANCE ECTS credits: 10

GRADUATING PROJECT ECTS credits: 30

MSc in International Finance

The programme is targeted to future global managers and entrepreneurs with external expertise in the fields of finance leading to a coherent set of learning experiences which help participants to develop the necessary skills and knowledge in the increasingly complex business, including particpants starting their own business.

PROGRAMME

FIRST SEMESTER

COMPULSORY MODULES

FINANCIAL ECONOMICS Teaching hours: 30 ECTS credits: 6

ADVANCED CORPORATE FINANCE

Teaching hours: 30 ECTS credits: 6

FROM START-UP TO LISTING Teaching hours: 30 ECTS credits: 6

QUANTITATIVE FINANCE Teaching hours: 30 ECTS credits: 6

EXCHANGE MARKETS Teaching hours: 30 ECTS credits: 6

PREPARATION FOR GRADUATING PROJECT Teaching hours: 30

ECST credits: 6

STRATEGIC MANAGEMENT FUNDAMENTALS Teaching hours: 30

ECTS credits: 6

CAREER DEVELOPMENT Teaching hours: 15

PROGRAMME

SECOND SEMESTER

COMPULSORY MODULES

INTERNATIONAL STRATEGIC MANAGEMENT "WINTER SESSION" ABROAD OR COURSE AT ESC Rennes Teaching hours: 30

ECTS credits: 6

FINANCIAL ENGINEERING & TRADING

Teaching hours: 30 ECTS credits: 6

SHORT-TERM & LONG-TERM FINANCING

Teaching hours: 30 ECTS credits: 6

ADVANCED FINANCIAL

ANALYSIS Teaching hours: 30 ECTS credits: 6

EMPIRICAL METHODS IN FINANCE

Teaching hours: 30 ECTS credits: 6

INTERNATIONAL & EU BUSINESS LAW

Teaching hours: 30 ECTS credits: 6

CAREER DEVELOPMENT Teaching hours: 15

LANGUAGE COURSES

FRENCH FOR INTERNATIONAL STUDENTS FOREIGN LANGUAGE FOR FRENCH STUDENTS Teaching hours: 30

ECTS credits: 2

ASSESSMENT OF INTERNSHIP PERFORMANCE ECTS credits: 10

GRADUATING PROJECT ECTS credits: 30

MSc in International Marketing

The MSc in International

recent business studies

marketing practitioners

with an advanced level

of learning experiences

in order to develop

required to advance

in the direction of

in the domain of

with sustainable

development.

their individual careers

middle to senior posts

international marketing

increasingly concerned

the competencies

graduates and junior

Marketing provides

PROGRAMME

FIRST SEMESTER

COMPULSORY MODULES

STRATEGIC MARKETING FUNDAMENTALS Teaching hours: 30 ECTS credits: 6

INTERNATIONAL CONSUMER BEHAVIOUR Teaching hours: 30

ECTS credits: 6

BRAND MANAGEMENT Teaching hours: 30 ECTS credits: 6

INTERNATIONAL MARKETING MANAGEMENT Teaching hours: 30

ECTS credits: 6

Teaching hours: 30 ECTS credits: 6

PREPARATION FOR GRADUATING PROJECT Teaching hours: 30

ECTS credits: 6

CAREER DEVELOPMENT Teaching hours: 15

PROGRAMME

SECOND SEMESTER

COMPULSORY MODULES

INTERNATIONAL STRATEGIC MANAGEMENT "WINTER SESSION" ABROAD OR COURSE AT ESC Rennes Teaching hours: 30

ECTS credits: 6

MARKETING RESEARCH Teaching hours: 30 ECTS credits: 6

STRATEGIC KNOWLEDGE MANAGEMENT Teaching hours: 30

ECTS credits: 6

MARKETING INTELLIGENCE & PRICING STRATEGY

Teaching hours: 30 ECTS credits: 6

MARKETING

COMMUNICATION Teaching hours: 30 ECTS credits: 6

B TO B MARKETING Teaching hours: 30 ECTS credits: 6

CUSTOMER EXPERIENCE

MANAGEMENT

Teaching hours: 30 ECTS credits: 6

CAREER DEVELOPMENT

Teaching hours: 15

LANGUAGE COURSES FRENCH FOR INTERNATIONAL STUDENTS

FOREIGN LANGUAGE FOR FRENCH STUDENTS

Teaching hours: 30 ECTS credits: 2

ASSESSMENT OF INTERNSHIP PERFORMANCE

ECTS credits: 10

GRADUATING PROJECT ECTS credits: 30

MARKETING OF INNOVATION

"Right from my first step into ESC Rennes School of Business, I was only mesmerized by the ambiance and its infrastructure. It had such a warm yet youthful aura about it. As months went by, my experience only got better. Meeting people from diverse cultural backgrounds, the encouraging faculty and staff members, various cultural activities organised; Rennes might be a small town compared with Indian cities but ESC Rennes will definitely be a huge part of my overall experience. Being here for almost a year for my Masters programme, not only enriched my learning capabilities but also gave a great deal of interesting opportunities. I will always be a proud Alumni member of this prestigious school."

Varsha NAIR / Indian MSc in Luxury & Brand Management

MSc in Global Business Management

This programme aims to bring a high level and innovative education to help students acquire skills and discipline for position as entrepreneurs or corporate executives in management in all areas of the firm through a wide spectrum of classes in a multicultural setting.

PROGRAMME

FIRST SEMESTER

COMPULSORY MODULES

FINANCIAL TOOL BOX Teaching hours: 30 ECTS credits: 6

GLOBAL HUMAN RESOURCE MANAGEMENT Teaching hours: 30

Teaching hours: 30 ECTS credits: 6

ECONOMICS AND INTERNATIONAL BUSINESS LAW Teaching hours: 30 ECTS credits: 6

CRISIS MANAGEMENT Teaching hours: 30 ECTS credits: 6

INTERNATIONAL MARKETING Teaching hours: 30 ECTS credits: 6

GLOBAL ORGANISATIONAL BEHAVIOUR Teaching hours: 30

ECTS credits: 6

STRATEGIC MANAGEMENT FUNDAMENTALS Teaching hours: 30

ECTS credits: 6

PREPARATION FOR GRADUATING PROJECT

ECTS credits: 6

CAREER DEVELOPMENT

LANGUAGE COURSES

FRENCH FOR INTERNATIONAL STUDENTS FOREIGN LANGUAGE FOR FRENCH STUDENTS Teaching hours: 30

ECTS credits: 2



PROGRAMME SECOND SEMESTER

COMPULSORY MODULES

INTERNATIONAL STRATEGIC MANAGEMENT "WINTER SESSION" ABROAD OR COURSE AT ESC Rennes Teaching hours: 30

GLOBAL RISK MANAGEMENT Teaching hours: 30 ECTS credits: 6

DECISION TOOLS MANAGEMENT Teaching hours: 30

ECTS credits: 6

GLOBAL TRADE/SUPPLY CHAIN MANAGEMENT

ECTS credits: 6

INFORMATION TECHNOLOGY MANAGEMENT

Teaching hours: 3 ECTS credits: 6

CAREER DEVELOPMENT Teaching hours: 15

ASSESSMENT OF INTERNSHIP PERFORMANCE ECTS credits: 10

GRADUATING PROJECT ECTS credits: 30

MSc in International Business Negotiation

PROGRAMME

FIRST SEMESTER

COMPULSORY MODULES

FINANCIAL TOOL BOX Teaching hours: 30 ECTS credits: 6

INTERPERSONAL COMMUNICATION SKILLS Teaching hours: 30 ECTS credits: 6

INTERNATIONAL MARKETING Teaching hours: 30 ECTS credits: 6

INTERNATIONAL NEGOTIATION & PLANNING TECHNIQUES Teaching hours: 30

ECTS credits: 6

INTERNATIONAL BUSINESS Teaching hours: 30 ECTS credits: 6

SIMULATIONS 1 Teaching hours: 30

CRISIS MANAGEMENT Teaching hours: 30 ECTS credits: 6

PREPARATION FOR GRADUATING PROJECT

Teaching hours: 30 ECTS credits: 6

CAREER DEVELOPMENT Teaching hours: 15

PROGRAMME

SECOND SEMESTER

COMPULSORY MODULES

CORPORATE SOCIAL RESPONSIBILITY "WINTER SESSION" ABROAD OR COURSE AT ESC Rennes Teaching hours: 30 ECTS credits: 6

INTERNATIONAL BUSINESS LAW

Teaching hours: 30 ECTS credits: 6

INTERNATIONAL NEGOTIATION & MANAGEMENT OF NEGOTIATION

Teaching hours: 30 ECTS credits: 6

SALES TECHNIQUES

Teaching hours: 30 ECTS credits: 6

INTERNATIONAL MANAGEMENT & STRATEGY Teaching hours: 30

ECTS credits: 6

SIMULATIONS 2 Teaching hours: 30

CAREER DEVELOPMENT Teaching hours: 15

ECTS credits: 2.5

PREPARATION FOR GRADUATING PROJECT Teaching hours: 15 ECTS credits: 6

LANGUAGE COURSES FRENCH FOR INTERNATIONAL STUDENTS FOREIGN LANGUAGE FOR FRENCH STUDENTS

Teaching hours: 30 ECTS credits: 2

The aim of the

programme is to future

international business

executives a strong

specialization in

negotiation. They

will learn skills and

techniques to enable

them to understand

international business

best business strategy,

negotiations and assess

risk factors and be able

to remain in control of

the business situation

at all times.

develop negotiation

tactics, anticipate

the progression of

environment, choose the

and function in an

ASSESSMENT OF INTERNSHIP PERFORMANCE ECTS credits: 10

GRADUATING PROJECT ECTS credits: 30



MSc in Supply Chain Management Logistics or Purchasing

The programme will opportunity for acquiring a specialist qualification in the area of supply chain management. Acquiring those concepts and skills to enable future managers to identify, maximize and monitor at global level the elements that contribute to adding value to the entire logistics chain in a concept of value chain used as a modern tool fo<u>r planning</u> and supervising the logistics activities. It is viewed as a transversal activity of paramount *importance in the new* global economy.

PROGRAMME

FIRST <u>SEMESTER</u>

COMPULSORY MODULES

QUALITY MANAGEMENT Teaching hours: 30 ECTS credits: 6

PREPARATION FOR **GRADUATING PROJECT** ECTS credits: 6

INTRODUCTION TO THE SUPPLY CHAIN MANAGEMENT

INVENTORY MANAGEMENT ECTS credits: 6

COORDINATION IN THE SUPPLY CHAIN MANAGEMENT ECTS credits: 6

SUSTAINABLE SUPPLY CHAIN/GREEN LOGISTICS Teaching hours: 30 ECTS credits: 6

LEAN SUPPLY CHAIN (including Suppliers' Development)

CAREER DEVELOPMENT

PROGRAMME

SECOND SEMESTER **COMPULSORY MODULES**

CORPORATE SOCIAL **RESPONSIBILITY** "WINTER SESSION" ABROAD OR COURSE AT ESC Rennes

CAREER DEVELOPMENT ECTS credits: 15

INTERNATIONAL **MANAGEMENT & STRATEGY**

LOGISTICS TRACK

PRODUCTION & INFORMATION SYSTEMS

PRODUCTION SYSTEMS

GLOBAL SUPPLY CHAIN & INTERNATIONAL TRADE

MANAGEMENT OF **DISTRIBUTION &** TRANSPORTATION

PURCHASING TRACK

LAW AND CONTRACT **NEGOTIATIONS**

PURCHASING AND SUPPLY CHAIN

ECTS credits: 6

PURCHASING MANAGEMENT

SOURCING AND PURCHASING ECTS credits: 6

LANGUAGE COURSES FOREIGN LANGUAGE FOR FRENCH STUDENTS

Teaching hours: 30 ECTS credits: 2

ASSESSMENT OF INTERNSHIP PERFORMANCE ECTS credits: 10

GRADUATING PROJECT ECTS credits: 30

MSc in International Luxury and Brand Management

The programme has been designed to prepare students for effective luxury and brand management getting thorough understanding of the international luxury market its current and future trends, students will be able to develop and implement effective strategies, introduce innovative products and services in different luxury segments. They will be able to efficiently achieve their

business objectives in a responsible way and in a global environment.

PROGRAMME

FIRST SEMESTER

COMPULSORY MODULES

INTERNATIONAL CONSUMER BEHAVIOUR Teaching hours: 30 ECTS credits: 6

BRAND MANAGEMENT Teaching hours: 30 ECTS credits: 6

MARKETING OF NEW PRODUCTS Teaching hours: 30 ECTS credits: 6

DYNAMICS OF LUXURY INDUSTRY & BUSINESS MODELS

Teaching hours: 30 ECTS credits: 6

LUXURY MARKETING STRATEGY Teaching hours: 30 ECTS credits: 6

STRATEGIC MANAGEMENT **FUNDAMENTALS**

Teaching hours: 30 ECTS credits: 6

PREPARATION FOR GRADUATING PROJECT

Teaching hours: 30 ECTS credits: 6

CAREER DEVELOPMENT

Teaching hours: 15

PROGRAMME

SECOND SEMESTER

COMPULSORY MODULES

NTA

& SEPTEMBER 2015 JANUARY 2016

INTERNATIONAL STRATEGIC MANAGEMENT "WINTER SESSION" ABROAD OR COURSE AT ESC Rennes

Teaching hours: 30 ECTS credits: 6

CORPORATE DESIGN IN LUXURY INDUSTRY Teaching hours: 30

ECTS credits: 6

LUXURY RETAIL AND E-COMMERCE Teaching hours: 30

ECTS credits: 6

ADVANCED BRAND MANAGEMENT

Teaching hours: 30 ECTS credits: 6

MARKETING COMMUNICATION IN THE LUXURY INDUSTRY Teaching hours: 30

ECTS credits: 6

CORPORATE SOCIAL

RESPONSIBILITY Teaching hours: 30 ECTS credits: 6

CAREER DEVELOPMENT Teaching hours: 15

LANGUAGE COURSES FRENCH FOR INTERNATIONAL STUDENTS

FOREIGN LANGUAGE FOR FRENCH STUDENTS

Teaching hours: 30 ECTS credits: 2

ASSESSMENT OF INTERNSHIP PERFORMANCE ECTS credits: 10

GRADUATING PROJECT ECTS credits: 30

TOTAL = 120 ECTS CREDITS

28 > 29

MSc in Innovation and Entrepreneurship

PROGRAMME

FIRST PERIOD

COMPULSORY MODULES

The MSc in Innovation and Entrepreneurship is based on the expertise of two "Grandes Ecoles", INSA Rennes and ESC Rennes School of

students in the fields of innovation management and entrepreneurship by developing their own business plans, throughout the programme:

Period 1: Emergence of innovative product or service

Period 2: Development of the idea: build on the project and draw up a business plan

of real life business

of the launch of the project and presentation to Business Angels

SENSIBILISATION AUX

TECHNOLOGIES ET AUX USAGES ECTS credits: 3

ENTREPRENEURIAL THINKING & CREATIVITY

CREATIVE STRATEGY ECTS credits: 6

ENTREPRENEURIAL CAPACITY BUILDING

PROGRAMME THIRD PERIOD

COMPULSORY MODULES

INTERNSHIP

ELEVATOR PITCH ECTS credits: 3

BUSINESS PLAN SUMMARY ECTS credits: 3

INTERNSHIP + REPORT ECTS credits: 12

BUSINESS PLAN DEVELOPMENT ECTS credits: 3

FINAL VENTURE PLAN & PRESENTATION ECTS credits: 30

TOTAL = 120 ECTS CREDITS

PROGRAMME **SECOND PERIOD**

COMPULSORY MODULES

SENSIBILISATION AUX USAGES

FROM IDEA TO MODEL TO PLAN

ECTS credits: 6

FINANCING NEW VENTURE

MARKETING OF INNOVATION

STRATEGY AND ORGANISATION AUDIT

PROGRAMME

FOURTH PERIOD

COMPULSORY MODULES

START UP PROJECT MANAGEMENT

HR FOR START UP ECTS credits: 6

BUSINESS LAW, CONTRACT LAW & IP LAW Teaching hours: 30

ECTS credits: 6

STRATEGIC MANAGEMENT OF INNOVATION

ECTS credits: 6

in partnership with



MSc in International Human Resource Management

The programme aims to develop practitioners who wish to pursue an international management career working transnationally and are capable of making an immediate and effective contribution to the HR function by helping to attract, retain and develop people needed for the success of the international organization, by contributing to the strategic development, by understanding and influencing change and who can *interpret how the wider* environment impacts the international organization.

PROGRAMME

FIRST SEMESTER

COMPULSORY MODULES

FINANCIAL TOOL BOX (non business students) Teaching hours: 30 ECTS credits: 6

GLOBAL ORGANISATIONAL BEHAVIOUR

(non business students) Teaching hours: 30 ECTS credits: 6

INTERNATIONAL TALENT MANAGEMENT(business students) Teaching hours: 30 ECTS credits: 6

PROJECT MANAGEMENT

(business students) Teaching hours: 30 ECTS credits: 6

INTERNATIONAL HUMAN RESOURCE MANAGEMENT I Teaching hours: 30 ECTS credits: 6

INTERNATIONAL & COMPARA-TIVE EMPLOYMENT LAW Teaching hours: 30 ECTS credits: 6

INTERPERSONAL COMMUNICATION & PERSONAL COACHING

Teaching hours: 30 ECTS credits: 6

PREPARATION FOR GRADUATING PROJECT

Teaching hours: 30 ECTS credits: 6

CAREER DEVELOPMENT

Teaching hours: 15

LANGUAGE COURSES FRENCH FOR INTERNATIONAL STUDENTS FOREIGN LANGUAGE FOR FRENCH STUDENTS Teaching hours: 30

ECTS credits: 2

PROGRAMME

SECOND SEMESTER

COMPULSORY MODULES

CORPORATE SOCIAL RESPONSIBILITY "WINTER SESSION" ABROAD OR COURSE AT ESC Rennes

Teaching hours: 30 ECTS credits: 6

INTERNATIONAL HUMAN RESOURCE MANAGEMENT II Teaching hours: 30

ECTS credits: 6

MANAGING PEOPLE FOR COMPETITIVE ADVANTAGE Teaching hours: 30 ECTS credits: 6

MANAGEMENT OF CHANGE Teaching hours: 30 ECTS credits: 6

INTERNATIONAL MANAGEMENT & STRATEGY Teaching hours: 30 ECTS credits: 6

SIMULATIONS IHRM Teaching hours: 30

ORGANISATION THEORY & DESIGN Teaching hours: 30

ECTS credits: 6

CAREER DEVELOPMENT Teaching hours: 15

ASSESSMENT OF INTERNSHIP PERFORMANCE

ECTS credits: 10

GRADUATING PROJECT ECTS credits: 30



MSc in Sports, Leisure and Tourism Management

The programme seeks to develop in students the knowledge, skills and experience that will enable them to obtain leadership positions in the sport, leisure and tourism management field. As future practitioners, students get a strong specialization concerning the specific environment, marketing aspects, customer relationship, sales and purchase, role and impact of media, legal background, as well as sport policies and events management. The programme provides a broad-based curriculum that is grounded in the liberal arts and encourages critical analysis of the cultural, social and economical significance of sport, leisure and tourism.

LANGUAGE COURSES FRENCH FOR INTERNATIONAL STUDENTS FOREIGN LANGUAGE FOR FRENCH STUDENTS

Teaching hours: 30 ECTS credits: 2

ASSESSMENT OF INTERNSHIP PERFORMANCE ECTS credits: 10

ECIS credits: 10

GRADUATING PROJECT ECTS credits: 30

TOTAL = 120 ECTS CREDITS

PROGRAMME

FIRST SEMESTER

COMPULSORY MODULES

SPORTS LEISURE & TOURISM MANAGEMENT AND SUSTAINABLE DEVELOPMENT Teaching hours: 30

ECTS credits: 6

PREPARATION FOR GRADUATING PROJECT Teaching hours: 30 ECTS credits : 6

STRATEGIC MANAGEMENT FUNDAMENTALS Teaching hours: 30 ECTS credits: 6

CAREER DEVELOPMENT Teaching hours: 15

ELECTIVE MODULES (choose 4

Teaching hours: 120 ECTS credits: 24

GLOBAL ORGANISATIONAL BEHAVIOUR Teaching hours: 30

ECTS credits: 6

LEISURE AND TOURISM MARKETING & MANAGEMENT Teaching hours: 30 ECTS credits: 6

APPLICATION PROJECT IN SLT Teaching hours: 30 ECTS credits: 6

SALES AND PURCHASING IN SPORT AND TOURISM INDUSTRY Teaching hours: 30 ECTS credits: 6

MEDIA STUDIES FOR SPORTS & LEISURE INDUSTRY Teaching hours: 30 ECTS credits: 6

LOGISTICS & TRANSPORT MANAGEMENT IN THE TOURISM INDUSTRY

Teaching hours: 30 ECTS credits: 6

PROGRAMME

SECOND SEMESTER

COMPULSORY MODULES

INTERNATIONAL STRATEGIC MANAGEMENT "WINTER SESSION" ABROAD OR COURSE AT ESC Rennes Teaching hours: 30 ECTS credits: 6

LEGAL ENVIRONMENT OF SLT SECTOR

Teaching hours: 30 ECTS credits: 6

CAREER DEVELOPMENT Teaching hours: 15

ELECTIVE MODULES (choose 4)

Teaching hours: 120 ECTS credits: 24

MERCHANDISING IN SLT SECTOR Teaching hours: 30 ECTS credits: 6

CRM IN SLT Teaching hours: 30 ECTS credits: 6

INTERNATIONAL SPORT POLICIES AND SPORT ORGANIZATION MANAGEMENT Teaching hours: 30

ECTS credits: 6

CORPORATE DESIGN Teaching hours: 30 ECTS credits: 6

TEAM DEVELOPMENT & MANAGEMENT Teaching hours: 30

ECTS credits: 6

EVENTS MANAGEMENT IN SLT SECTOR Teaching hours: 30

ECTS credits: 6

MSc in Sustainable Management and Eco-Innovation

The MSc aims to educate students capable of identifying the threats of risks but also the opportunities related to the activities at a global level; able to maximize and monitor the development of ecofriendly products and services, so as to create sustainable value for their organization.

PROGRAMME

FIRST SEMESTER

COMPULSORY MODULES

EUROPEAN COMPARATIVE SUSTAINABLE LAWS Teaching hours: 30 ECTS credits: 6

GLOBAL QUALITY MANAGEMENT & SUSTAINABILITY Teaching hours: 30 ECTS credits: 6

MARKETING OF INNOVATION Teaching hours: 30 ECTS credits: 6

ENVIRONMENTAL IMPACT ASSESSMENT Teaching hours: 30 ECTS credits: 6

CORPORATE SOCIAL RESPONSIBILITY Teaching hours: 30 ECTS credits: 6

STRATEGIC MANAGEMENT FUNDAMENTALS

ECTS credits: 6

ECTS credits: 6

PREPARATION FOR GRADUATING PROJECT Teaching hours: 30

CAREER DEVELOPMENT

PROGRAMME SECOND SEMESTER

COMPULSORY MODULES

INTERNATIONAL STRATEGIC MANAGEMENT "WINTER SESSION" ABROAD OR COURSE AT ESC Rennes Teaching hours: 30

ECTS credits: 6

INFORMATION SYSTEMS MANAGEMENT AND FINANCIAL ASPECTS IN SM Teaching hours: 30 ECTS credits: 6

SUSTAINABLE SUPPLY CHAIN / GREEN LOGISTICS

Teaching hours: 30 ECTS credits: 6

MANAGEMENT OF CHANGE Teaching hours: 30 ECTS credits: 6

ECO-DESIGN MANAGEMENT Teaching hours: 30 ECTS credits: 6

STRATEGIC KNOWLEDGE MANAGEMENT Teaching hours: 30 ECTS credits: 6

CAREER DEVELOPMENT Teaching hours: 15

LANGUAGE COURSES FRENCH FOR INTERNATIONAL STUDENTS FOREIGN LANGUAGE FOR FRENCH STUDENTS Teaching hours: 30

ECTS credits: 2

*Subject to modification

ASSESSMENT OF INTERNSHIP PERFORMANCE

GRADUATING PROJECT ECTS credits: 30



MSc in Digital Marketing & Communication

This program aims to provide marketing graduates or professionals with specialized knowledge and skills which are reauired for the application of digital marketing tools and techniques, in order to improve the effectiveness and efficiency of marketing and communication programs, and to prepare our students for top-level and new marketina positions such as social media manager, online brand or marketing manager, E-commerce manager.

PROGRAMME

FIRST SEMESTER

COMPULSORY MODULES

PRINCIPLES OF E-COMMERCE Teaching hours: 30 ECTS credits: 6

ON LINE CONSUMER BEHAVIOUR Teaching hours: 30 ECTS credits: 6

DATABASE FOR DIRECT MARKETING & E-CRM Teaching hours: 30 ECTS credits: 6

DIGITAL LAW & GOVERNANCE Teaching hours: 30 ECTS credits: 6

DIGITAL MARKETING & BRANDING

Teaching hours: 30 ECTS credits: 6

PREPARATION FOR GRADUATING PROJECT Teaching hours: 30

ECTS credits: 6

CAREER DEVELOPMENT Teaching hours: 15

PROGRAMME

SECOND SEMESTER

COMPULSORY MODULES

INTERNATIONAL STRATEGIC MANAGEMENT "WINTER SESSION" ABROAD OR COURSE AT ESC Rennes Teaching hours: 30

ECTS credits: 6

ON LINE MARKETING COMMUNICATION

Teaching hours: 30 ECTS credits: 6

WEB BASED PROJECT MANAGEMENT

Teaching hours: 30 ECTS credits: 6

DESIGNING USER EXPERIENCE AND WEBANALYTICS

Teaching hours: 30 ECTS credits: 6

DIGITAL ADVERTISING STRATEGY

Teaching hours: 30 ECTS credits: 6

CORPORATE SOCIAL RESPONSIBILITY

Teaching hours: 30 ECTS credits: 6

CAREER DEVELOPMENT Teaching hours: 15

Teaching nours. Is

LANGUAGE COURSES FRENCH FOR INTERNATIONAL STUDENTS FOREIGN LANGUAGE FOR FRENCH STUDENTS Teaching hours: 30

ECTS credits: 2

ASSESSMENT OF INTERNSHIP PERFORMANCE

ECTS credits: 10

GRADUATING PROJECT ECTS credits: 30

MSc Creative Project Management, Culture & Design

FIRST SEMESTER COMPULSORY MODULES

This programme is based on the expertise of two "Grandes Ecoles": ESC Rennes School of Business and the European School of Fine Arts in Britany, EESAB. students, together from both environments in order to become strong contributors in terms o innovation in all kinds of organizations through the strategic approach of Design Management (Design managers project managers in innovation....) but also as project or events managers either in the creative industries.

INDUCTION WEEK Teaching hours: 30 ECTS credits: 2

PROGRAMME

HISTORY OF CONTEMPORARY ART & DESIGN

Teaching hours: 30 ECTS credits: 6

DESIGN PROCESS Teaching hours: 30 ECTS credits: 4

TECHNOLOGIES & USAGE Teaching hours: 30 ECTS credits: 3

PROFESSIONAL & LEGAL ENVIRONMENT Teaching hours: 30

DESIGN MANAGEMENT Teaching hours: 30 ECTS credits: 6

FESTIVAL & EVENTS MARKETING Teaching hours: 30 ECTS credits: 6

PROGRAMME

SECOND SEMESTER

COMPULSORY MODULES

MANAGEMENT CONTROL FOR INNOVATIVE PROJECTS Teaching hours: 30 ECTS credits: 6

FINANCING CULTURAL ACTIVITIES

ECTS credits: 6

CUSTOMER EXPERIENCE MANAGEMENT Teaching hours: 30

ECTS credits: 6

PROJECT MANAGEMENT CULTURE & DESIGN

ECTS credits: 6

PROFESSIONAL & LEGAL ENVIRONMENT Teaching hours: 10

ECTS credits: 4

SCENOGRAPHY & LOGISTICS Teaching hours: 30 ECTS credits: 6

FROM IDEA TO MODEL TO PLAN

Teaching hours: 30 ECTS credits: 6

YOUR LOGBOOK ECTS credits: 3

INTERNSHIP + GRADUATING PROJECT ECTS credits: 30

PROJECT ECTS credits: 20

TOTAL = 120 ECTS CREDITS



in partnership with EESAB

International Bachelor Programme in Management (IBPM)

LEARNING THROUGH DISCOVERY AND ACTION IN A CHANGING WORLD

The International Bachelor Programme in Management (IBPM) uses an innovative pedagogical approach based on experimental learning. It puts the student at the centre of the learning process and encourages him/her to be progressively more and more responsible for his/her own learning.

New concepts are introduced, based on theory, followed by discussion with lecturers, which consolidates knowledge. The lecturers then take the role of guides and mentors as students put into practice their new-found knowledge.

Students learn how to learn, becoming curious and proactive in their learning style. This progressive vision underpins the IBPM study programme. It is fully consistent with a business and management study programme designed for future graduates.

All students are required to study for a minimum of one semester with one of ESC Rennes partner universities. This international immersion gives students a unique opportunity to experience cultural immersion and to test their capacity to adapt and learn in a multicultural environment. This international experience is prolonged during the 3rd year in the Rennes campus which welcomes a large proportion of international students in the IBPM 3rd year.

TRAINING OPERATIONAL MANAGERS

Operational Managers have a solid grasp of management tools and the necessary ground level of managerial skills to create effective and efficient sustainable value for the company within the context of a globalised and turbulent economy. The Bachelor programme IBPM prepares students for all areas of business, with final year options to specialise in Finance, Marketing or Logistics.

As an IBPM student with at least 9 months' hands-on practical business experience, you'll be in a position to:

- **build your managerial skill set** in line with your career plan. Being in close contact with economic players teaches you to react quickly, precisely and appropriately to situations that are often unforeseen, always urgent and generally complex.
- become an accomplished communicator and negotiator. You are the business' intermediary at ground level, and will need to learn to communicate and negotiate effectively and autonomously. You must be able to manage human and cultural diversity in order to safeguard the local presence of your business in years to come.
- understand the managerial challenges associated with responsible and sustainable development. It is the operational manager's responsibility to act in an ethical and responsible manner in order to create longstanding value for every one of the company's stakeholders.

COURSE STRUCTURE

YEAR 1	PERIOD 1	PERIOD 2: PART 1	PERIOD 2: PART 2
60 ECTS Tronc Commun	INTRODUCTORY COURSES	BUSINESS PLACEMENT PLACEMENT 1 (MIN. 8 WKS)	CONSOLIDATION COURSES
YEAR 2	PERIOD 3	PERIOD 4	
60 ECTS Tronc Commun	ADVANCED COURSES	ADVANCED COURSES SANDWICH PLACEMENT 2 (18 WEEKS/YEAR)	
YEAR 3	PERIOD 5	PERIOD 6	
60 ECTS Speciali- SATION	ACADEMIC EXCHANGE OR SPECIALISATION RENNES	SPECIALISATION RENNES OR ACADEMIC EXCHANGE	JUNIOR SPECIALIST
	ACADEMIC EXCHANGE DOUBLE DEGREE / TRANSFER CREDIT		PLACEMENT SPECIALIST PLACEMENT 3 MIN. 8 WEEKS
	ACADEMIC YEAR RENNES FOR STUDENTS JOINING THE PROGRAMME IN THE 3RD YEAR ONLY		

YEAR 1 : AN INITIAL BUSINESS PLACEMENT

60 ECTS

Courses and workshops for the core curriculum

- Introduction to business and its environment (Fr)
- Principles of marketing (Fr/En)
- Pedagogical game (Fr)
- Principles of management and accounting (Fr)
- Quantitative techniques of management (Fr)
- Information and communication technologies (office automation and NTIC) (Fr)
- English and 2nd foreign language
- Human relations management (Fr)
- Sales and negotiation techniques (Fr)
- Written and verbal communication (Fr)
- Personal development and career plan (Fr)

3RD YEAR BUSINESS SPECIALISATIONS

- Sales & Marketing Development Track
- Finance & Banking Track
- Purchasing & Supply Chain Management Track *

YEAR 2 : CONSOLIDATING AND DEVELOPING YOUR KNOWLEDGE

60 ECTS

Courses and workshops for the core curriculum

- IS and Field Operations Management (En)
- Introduction to Logistics and Supply Chain (Fr)
- Applied Economics (Fr)
- Sustainable Development (En)
- Organisational Behaviour (En)
- Business Law (Fr)
- International Business Management (Fr)
- Financial Operations (Fr)
- Inferential Statistics (Fr)
- Geopolitics (En)
- Cultural Diversity (En)
- Foreign language 1 (TOEIC/ TOEFL)
- Foreign language 2 (DCL Level 3)
- Career Plan
- Methodology for placement dissertation
- Placement supervision

YEAR 3 : DEVELOPING AN INTERNATIONAL OUTLOOK AND FINALISING **YOU CAREER PLAN**

60 ECTS

Compulsory courses

- International Human Resources (En)
- Project Management (En)
- Entrepreneurship & Small Business Management (En)
- Strategic Human Resources Management (En)
- Business Ethics (En)
- Foundations of Competitive Strategy (En)

Specialisation courses

- 6 Finance and Banking specialisations (En)
- 6 Sales and Marketing Development specialisations (En)
- 6 Purchasing & Supply Chain Management tracks specialisations*(En)
- Final dissertation and Internship (Fr/En)
- (Fr) = courses in French, (En) = courses in English

Executive MBA

The EMBA programme of ESC Rennes, AMBA accredited, is designed to provide students from various professional backgrounds a solid understanding of all the business disciplines. All seminars are taught in English by the school's multicultural experienced and practice-oriented faculty.

MISSION

The purpose of the EMBA programme is to prepare practising managers and entrepreneurs to lead complex business operations in a global and changing environment. Its integrated learning approach provides students with the tools to develop innovative solutions, to implement sustainable strategies and to achieve a sound financial, social and environmental performance.

The Executive MBA of ESC Rennes Business School emphasises Sustainable Performance. In the different sessions and activities the theme of sustainable performance will be approached from several angles. Participants are challenged to develop solutions to a wide range of business problems and to critically evaluate their own management practise.

TEACHING

- The classes are interactive between professors and students and among students. Professors draw upon the experience of students to illustrate and apply concepts. Extensive use is made of case studies, oral presentations, small group work, role plays, serious games and computer simulations.
- Students have access to e-learning resources for some of the module preparation.
- Guest speakers from international firms complement the coursework by giving real-world insights into sustainable performance leadership, and strategy issues.

Individual and group assignments outside of class are a key part of the learning process. Students apply module concepts to their professional situation, and their completed work is evaluated by the professor.

MORE SPECIFICALLY, AT THE END OF THE PROGRAMME, PARTICIPANTS WILL BE ABLE TO:

- effectively communicate in oral & written English, both individually and as members of a team;
- adopt a performance-driven strategic perspective upon business to provide innovative solutions and draw insights from ambiguity;
- conduct applied research into business and management issues that require familiarity with a range of business data, research sources and appropriate methodologies;
- integrate the issues of sustainable development and CSR into decisionmaking and the development of a business strategy at international level;
- favour an entrepreneurial position in terms of the strategies of a business units or new business ventures;
- have an ethical management style which is respectful of diversity in a multicultural environment;
- use quantitative analytical skills to support business decisions multicultural environment.



PROGRAMME SCHEDULE

MODULE TITLE	MODULE INCLUDES SESSIONS ON
	DISCOVERY CAMP
CHANGING GLOBAL ENVIRONMENT	Economics & Geopolitics International Business Law Managing Sustainability Study Tour abroad
CORPORATE STRATEGIES FOR LONG-TERM PERFORMANCE	Strategy Analysis Marketing Management Marketing Strategy Creativity, Innovation and Knowledge Management
FINANCIAL AND OPERATIONS MANAGEMENT	Financial Statement Analysis Management Accounting and Control Operations Management International Finance
LEADING HIGH- PERFORMING ORGANISATION	Leadership Human Resource Management Cross-Cultural Management & Negociation Managing Change
DEVELOPING AND IMPLEMENTING A BUSINESS STRATEGY	Strategy Management Managers' Corner
ELECTIVES' TRACK	Choose one of the 3 Courses: MANAGEMENT OF NEW TECHNOLOGIES • Marketing New Technologies • Strategic Management of New Technologies THE PROACTIVE FIRM
	 Business and Society Creating Ecological Value ADVANCED FINANCE Advanced corporate finance Advanced portfolio management

OCTOBED 2015

FFRBIIABV 2017

OCTOBER 2016 APRIL 2017

INDIVIDUAL PROJECT

LAURENCE FORT-RIOCHE



9	TUNISIAN Doctorate (Ecole Centrale Paris, France)
	RT FRENCH Doctorate (Havre University, France)
RENAUD MACGI	LCHRIST
6	BRITISH Doctorate (Sorbonne, Paris, France)
TOM McNAMAR	A
9	AMERICAN Ph.D <i>Doctorate</i> (Open University, UK)
MOHAMMAD MI	RZAPOUR
Te	IRANIAN Ph.D <i>Doctorate</i> (Science and Techno- logy University, Iran)
IMEN NOUIRA	TUNISIAN
THOMAS JOHNS	Ph.D <i>Doctorate</i> (Grenoble INP, France & National Engineering School of Tunis, Tunisia)
T	DANISH Ph.D <i>Doctorate</i> (Bath University, UK)
ROHIT NISHANT	ř.
YI LIU	INDIAN Ph.D <i>Doctorate</i> (NUS Business School, Singapore)
	CHINESE Ph.D <i>Doctorate</i> (ETH Zurich, Swiss)
TANJA MLINAR	
	SERBIAN Ph.D <i>Doctorate</i> (Louvain University, Belgium)
DON MINDAY	
3	AMERICAN MBA (South Carolina University, USA)
AHMED ATIL	
9	ALGERIAN Doctorate (Rennes I University, France)
JENS BLUMROD	T
2	GERMAN Doctorate (Rennes University, France)
THIERRY BOSSE	
N.	FRENCH Master (French Institute of Manage- ment Nantes, France)
DOUGLAS BRYS	
	CANADIAN MBA (New Brunswick University, Canada)
CYRLENE CLAAS	
FRANÇOIS-MAR	NAMIBIAN Ph.D <i>Doctorate</i> (Open University, UK)
FABIO FONTI	FRENCH Master (Haute Bretagne University, France)
ALEX HAINAUT	ITALIAN & AMERICAN Ph.D <i>Doctorat</i> (University of Illinois, USA)
1	FRENCH MBA (Open University, UK) Doctorate in progress

CHAABEN KOUKI

SARAH HUDSON



HERI ROKOTOVOLOLONA



MADAGASCAN Master (Saint Thomas University Miami, USA)

DEBRAH MELOSO

ITALIAN Ph.D *Doctorate* (California Institut of Technology, USA)

GUILLAUME BAGNAROSA FRENCH Ph.D *Doctorate* (La Sorbonne, France) HELMI HAMMAMI TUNISIAN Ph.D *Doctorate* (Bocconi University, Italy) JEAN-PHILIPPE TIMSIT 3 FRENCH Doctorate (Savoie University, France DILAN AKSOY YURDAGUL TURKISH Ph.D *Doctorate* (Carlos III Madrid University, Spain) 10 CAROLE BONANNI ITALIAN Doctorate (Paris XIII University, France) er. KIM SEONG-YOUNG SOUTH KOREAN *Ph.D* Doctorat (EM Lyon, France) HAMID MAZLOOMI 21 IRANIAN Doctorate (INPL et SKEMA, France) MARYAM NASIRIYAR IRANIAN Doctorate (IAE Aix-en-Provence, France) E SERGE OREAL FRENCH Ph.D *Doctorate* (North-western University, USA) 石 LAURENT SCARINGELLA FRENCH DBA (EM Grenoble, France) -DIRK SCHNECKENBERG GERMAN Doctorate (Duisburg-Essen University Germany) - -4 YANN TRUONG HONG KONG Ph.D *Doctorate* (Open University, UK) 100 YANCY VAILLANT CANADIAN Ph.D *Doctorate* (Barcelona University, Spain) -0 JEAN-MICHEL VIOLA E. CANADIAN Ph.D *Doctorate* (HEC Montreal, Canada) JIE XIONG Lane CHINESE Master (EM Lyon, France) 1



CHINOIS Ph.D *Doctorat* (Université de Californie, USA)

Campuses

RENNES, IDEAL STUDY ENVIRONMENT IN THE WESTERN PART OF FRANCE

Studying at ESC Rennes is a wonderful means to discover the richness of French life, its culture and economy.

The French economy is based on strong values: innovation and creativity, scientific and technological excellence. It is the world's 6^{th} largest economy in terms of exports and the 3^{rd} largest economy in the world for international investments.

ESC Rennes School of Business is located in Rennes, the capital city of Brittany, 2 hours from Paris by TGV fast train and 1 hour by plane from London. It is considered by the national press as the 4th largest city in France in which to study ("L'Etudiant", Sept. 2014). With a population of 400 000, including 60 000 students, Rennes offers the full advantages of a large city while at the same time being convivial in size. Students will benefit from a very attractive urban, sporting and cultural environment: modern sports facilities, cinemas, theatres, cultural centres, museums, libraries, restaurants and pubs.

RENNES CAMPUS, A FIRST CLASS LEARNING ENVIRONMENT

The modern campus offers students an ideal study environment. The building is open 24 hours a day, 6 days a week.

CAMPUS FACILITIES

Each student has Wifi internet access to the business school's intranet, the media library website and e-learning services.

- 20 lecture halls, from 50 to 400 places
- 70 classrooms
- a covered walkway, the "Rue des Entrepreneurs"
- a wifi internet access
- 1 language resource centre
- 2 sports halls
- 1 students' club
- 1 large cafeteria, 1 snack
- 1 learning center
- a trading room "Bloomberg"
- a Creativ'lab
- an Incubator "Innostart"
- student associations

RABAT BUSINESS SCHOOL

Rabat Business School is the Business School at the International University of Rabat. ESC Rennes runs its Master in Management on this 20 hectare multidisciplinary campus. The programme is accredited by the French and Moroccan Ministry.



Rabat Business School





BRITTANY: A DYNAMIC REGION

With a population of 3 million, Brittany has succeeded in developing a highly effective economy based on industry and the service sector. The vibrancy displayed by its 160,000 businesses has resulted in the creation of numerous centres of excellence, in fields such as the automobile, agro-food, transport, logistics, telecommunications, new technologies, tourism and services industries. The quality of life offered by its towns and cities, countryside and coastal areas, its cultural wealth and its historical heritage all play a major part in this region's growth and popularity.



General Information

ADMISSION PROCEDURE

REGISTRATION

Candidates have to fill in the application form which is available on e-mail request to internationaladmissions@esc-rennes.fr or which can be downloaded on the website. The complete student's file must be submitted to the admissions office.

INTERVIEW

Eligible candidates will be contacted for a face to face interview. International candidates may have a telephone interview.

ADMISSION

Candidates will be informed of the admissions committee's decision within 2 weeks of their interview.

CONTACT

Tel.: + 33 (0)2 99 33 48 40 email: internationaladmissions@escrennes.fr

Exchange students : Please contact your university international office

INTERNATIONAL STUDENT SUPPORT

ORIENTATION PROGRAMME

The School provides an orientation programme for all International students the week before classes start. Sessions are compulsory and cover application for residence permit, health insurance, banking, internet provider, mobile phones, bus pass, French culture, academic expectations and standards.

WELCOME TO INTERNATIONAL STUDENTS

- The international student office assists students and helps them find accommodation and manage administrative formalities.
- Well'Come: The international student welcome team, is one of the student associations. It helps international students integrate into the business school and life in Rennes. Not only do it pick them up at the station or airport, it also organise tourist trips (Mont St. Michel, Paris, etc.) and sports events with French it and mentors.

ACCOMMODATION

ESC Rennes does not have residences on campus. However the School helps international students to find a suitable accommodation (student residence, private house, shared flat, homestay family).

VISA FOR NON-EUROPEAN STUDENTS

Please contact the local French Embassy or Campus France in your country to obtain a visa application to arrange your stay in France as soon as you are admitted.

RESIDENT PERMIT

The international office of ESC Rennes School of Business helps students to obtain a resident permit.

SCHOLARSHIPS

ESC Rennes offers scholarships depending on academic performance or social criteria.



General Information

	PhD	MASTER IN MANAGEMENT	MASTER OF ARTS
ADMISSION REQUIREMENTS	 Master degree or equivalent in Business studies or related topics English proficiency TOEFL > 88 IBT or TOEIC > 850 or IELTS > 7.0 	 Bachelor or equivalent English proficiency: TOEFL > 80 IBT or TOEIC > 750 or IELTS > 6.5 or native language: English GMAT test 	 Bachelor or equivalent English proficiency: TOEFL > 80 IBT or TOEIC > 750 or IELTS > 6.5 or native language: English
ACADEMIC CALENDAR	 Specialisation studies: September 2015 to August 2016 Thesis: September 2016 to August 2018 	 Modules: August 2015 to May 2017 Internship: 10 weeks in 2016 16 weeks in 2017 Graduating project: Up to September 2017 	 Modules: September 2015 to May 2016 Graduating Project: up to September 2016
LANGUAGE OF INSTRUCTION	English	English	English

MASTER OF SCIENCE	IBPM		EXEC MBA
 Bachelor or equivalent English proficiency: TOEFL > 80 IBT or TOEIC > 750 or IELTS > 6.5 or native language: English 	 1st year High School Diploma or equivalent English proficiency: TOEFL > 49/50 IBT or TOEIC > 500 or IELTS > 4.5 or native language: English French proficiency: DELF > B2 or DALF > C1 or TCF TEF or native language: French 	3 rd year • Dip. H.E. in Management or equivalent (120 ECTS credits) • English proficiency: TOEFL > 80 IBT or TOEIC > 750 or IELTS > 6.5 or native language: English	 Minimum of 5 years experience including a minimum of 3 years in a management position English proficiency: TOEIC > 800 (for non native speaker only)
 Modules: September 2015 to May 2016* Internship: May 2016 to November 2016 Graduating project: up to September 2016 	 Modules: September 2015 to May 2018 Internship: 10 months of internship during the 3 year programme 	 Modules: September 2015 to May 2016 Internship: 8 weeks from June 2016 to August 2016 	 Modules: October 2015 to May 2017 18 months of coursework: 1 session per month; Thursday-Friday-Saturday Several week-long sessions, including one session abroad
English** French and English (1 st and 2 nd year), English (3 rd year)		English	

* ESC Rennes offers 2 academic intakes per year (January/September) for the following Master Programmes: MSc in Global Business Management and MSc in International Luxury and Brand Management.

** MSc Innovation & Entrepreneurship and MSc Creative Project Management, Culture & Design: French proficiency: DELF > B2 or DALF > C1 or TCF TEF

ESC RENNES SCHOOL OF BUSINESS 2, RUE ROBERT D'ARBRISSEL - CS 76522 35065 RENNES CEDEX - FRANCE

Tél. : +33 (0)2 99 54 63 63 Fax : +33 (0)2 99 33 08 24 email : esc@esc-rennes.fr www.esc-rennes.fr

ACCREDITED BY:



